



## LEADERSHIP

**Bradford Wear, CDEA, CFS**  
 Nationals Sales Manager | Partner  
 804-210-7642  
 bradwear@riverfrontig.com

**Jacqueline Carrico**  
 Sales Strategy and Insights Manager  
 Western Regional Sales Officer  
 804-836-1514  
 jcarrico@riverfrontig.com

**Brad Williams**  
 Eastern Regional Sales Manager  
 Senior Regional Director, Mid-America  
 804-210-7657  
 bwilliams@riverfrontig.com

### WEST REGION (AK, CA, HI, ID, NV, OR, WA)

**Bradford Wear, CDEA, CFS**  
 Nationals Sales Manager | Partner  
 804-210-7642  
 bradwear@riverfrontig.com

**Jacqueline Carrico**  
 Sales Strategy and Insights Manager  
 Western Regional Sales Officer  
 804-836-1514  
 jcarrico@riverfrontig.com

### NORTHEAST REGION (CT, DC, MA, MD, ME, NH, NJ, OH, VT)

**Cole Elliott**  
 Senior Regional Director, Northeast  
 804-223-3108  
 celliott@riverfrontig.com

**Ian Sharps**  
 Regional Sales Consultant  
 804-822-4040  
 isharp@riverfrontig.com

### WESTERN PLAINS REGION (AZ, CO, MT, NM, UT, WY)

**Derek Deoul, CIMA®**  
 Senior Regional Director, Western Plains  
 804-822-4038  
 ddeoul@riverfrontig.com

**Jacqueline Carrico**  
 Sales Strategy and Insights Manager  
 Western Regional Sales Officer  
 804-836-1514  
 jcarrico@riverfrontig.com

### HYBRID REGION (AR, DE, KS, MS, NE, RI, WV)

**Sumanpreet "Sam" Dhillon**  
 Hybrid Regional Director  
 Regional Sales Consultant  
 804-822-4078  
 sdhillon@riverfrontig.com

### EAST-CENTRAL REGION (GA, NY, OK, SC)

**Charlotte Allen**  
 Senior Regional Director, South Central  
 804-223-3057  
 callen@riverfrontig.com

**Jonathan Hudson**  
 Regional Sales Consultant  
 804-822-4039  
 jhudson@riverfrontig.com

### MID-AMERICA REGION (IN, KY, PA, TX, VA)

**Brad Williams**  
 Eastern Regional Sales Manager  
 Senior Regional Director, Mid-America  
 804-210-7657  
 bwilliams@riverfrontig.com

**Tanner Meck**  
 Regional Sales Consultant  
 804-822-4048  
 tmeck@riverfrontig.com

### MIDWEST REGION (IA, IL, MI, MN, MO, ND, SD, WI)

**Brian Gaertner, CIMA®**  
 National Accounts Director  
 Senior Regional Director, Midwest  
 804-210-7651  
 bgaertner@riverfrontig.com

**Sam Walker**  
 Regional Sales Consultant  
 804-822-4050  
 swalker@riverfrontig.com

### SOUTHEAST REGION (AL, FL, LA, NC, TN)

**Hunter Gallalee**  
 Senior Regional Director, Southeast  
 804-223-2944  
 hgallalee@riverfrontig.com

**Sumanpreet "Sam" Dhillon**  
 Hybrid Regional Director  
 Regional Sales Consultant  
 804-822-4078  
 sdhillon@riverfrontig.com

**Caleb Hutchins, ChFC**  
 Senior Regional Director, Midwest  
 804-223-3067  
 chutchins@riverfrontig.com